

Quik Stik[®] Mini ^{twist-up} solid paint marker



Findings What is Quik Stik Mini[®] Why use it How it works Where it works Features & Benefits Quik Stik[®] Why it's Better



Introduction Topics



Extensive market research by the Markal[®] team found the following valuable information:

- Customers want a paint marker that dries quickly and writes on any surface.
- End-users want a fine-line solid paint marker.
- Need for a compact and slim marker to mark in hard to reach areas.









Quik Stik[®] Mini is a compact solid paint marker ideal for fine line marking

- Quik Stik[®] Mini is high quality paint inside a convenient twist-up, plastic holder.
- The smooth-marking paint marker dries quickly for immediate use of marked items, increasing efficiency.
- Quik Stik[®] Mini is engineered to mark on and write through numerous applications including smooth, rough or dirty surfaces.

What is Quik Stik[®] Mini



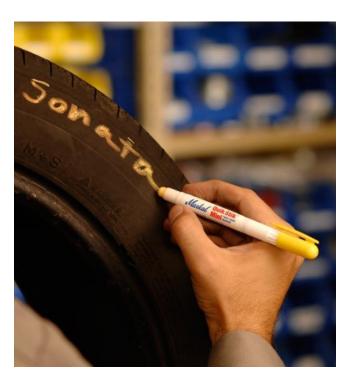
Fine-nibbed markers cannot withstand the challenges of rough industrial surfaces, but that's not true of **Quik Stik[®] Mini**.

- The solid paint molded into the convenience of a marker gives users the opportunity to mark on virtually any surface, outperforming ink markers with delicate nibs and wax crayons that break or fade.
- The molded paint is engineered to mark on surface temperatures up to 200 C. As a result, Markal's Quik Stik[®] Mini makes longlasting marks for clear identification, where other markers and wax crayons simply char, crack or burn off.

Why Use Quik Stik[®] Mini







- The twist-up knob allows you to advance and retract the paint as needed for complete use of the marker.
- The smooth-marking paint applies a thick opaque mark that adheres to any surface.
- Quik Stik[®] Mini marks quickly dry to reduce smears. This allows workers to immediately handle marked parts, increasing efficiency.
- When you are finished using Quik Stik[®] Mini, the self-storing cap creates a complete airtight seal. When you hear the cap click shut, the marker is sealed for freshness.

How Quik Stik[®] Mini Works



Quik Stik[®] Mini can provide identification solutions for virtually every industry, including:

Welding & Metal Fabricating

Automotive Aftermarket

Ship Building

Tire production/re-treading

Construction

Pipelines

& Many More

Where Quik Stik[®] Mini Works













Quik Stik[®] Mini can mark well on many surfaces. However, the compact solid paint marker was engineered for superior marking on these surfaces:

- Steel and iron
- Pipes and tubes
- Rubber
- Cement, stone
- Glass, ceramic
- Coding alloys
- Lumber/timber



Where Quik Stik[®] Mini Works



"Pocket-sized paint marker in twist-up holder"



Product Features



- Mark will not permanently ghost on glass
- Clip cap allows for easy storage in pocket or tool belt
- 2-Butoxyethanol Free: a commonly used organic solvent that is considered to be a carcinogenic agent.
- Available in 4 colors: White, Yellow, Red, and Black
- Case Information:
 - 48 markers
 - 4 inner boxes x 12 markers/each

Product Features





Quik Stik[®] Mini

- Self-storing clip cap \checkmark
- Turn up knob Retractable
- Widest temperature Range: -18°C to 200°C

Competitor S

No Clip Cap Х

competitor S

- Wide base- hard to Х fit in pocket
- Thicker marks make Х fine marks difficult

Competitor N

- No Clip Cap Х
- Not retractable Х
- Screwdriver required Х for advancing
- Marker slips back Х under pressure

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Why Quik Stik[®] Mini is Better



Quik Stik[®] Mini is a compact version of Quik Stik[®], a smooth-marking, solid paint marker.







"Same reliable paint marker with a bold new look!"







Quik Stik[®]

- ✓ 20% larger than other brands
- Longer write-out than competition*
- ✓ <u>Self-storing cap</u>
- ✓ Turn-up knob
- ✓ Retractable
- ✓ Widest temperature rage: -18°C to 200°C
- ✓ Made in the USA

Competitor S

- x Smaller temperature range
- x Low opacity on some colors

Collociti

x Harder pressure required for marking

Competitor N

- x Easy to lose capx Need screwdriver to
- x Need screwdriver to advance marker
- x No twist knob for retracting

Concentration

x Difficult to use 100% of marker

Why Quik Stik[®] is Better



- Unique twist-up function and durable paint formula create maximum functionality for your customers
- The markers work as hard as the tradesmen you sell to
- Different marking sizes to fit all your customer's needs
- Easy promotional pair



Why include in your Catalog?



Quik Stik[®] and Quik Stik[®] Mini Twist-Up Solid Paint Marker



Visit <u>markal.com</u> for product specifications, literature and other important information.

Thank you

